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Autopilot Refresher



What is Windows Autopilot?

Windows Autopilot is a cloud-based deployment technology that simplifies the setup and configuration of new Windows devices. It enables zero-touch provisioning, allowing devices to ship directly from OEMs to end users without IT involvement.





Key Features of Windows Autopilot Zero-touch deployment

Cloud-driven setup via Microsoft Intune and Entra ID

Multiple deployment modes: User-driven, Self-deploying, Pre-provisioned

No custom imaging required

Security and compliance integration





Why Customers Use It

Reduces IT workload and deployment time

Scales easily for hybrid and remote teams

Enhances user experience with ready-to-work devices

Cuts costs by removing imaging and setup infrastructure





How to Sell It





- EMPHASIZE HP + MICROSOFT SYNERGY FOR SEAMLESS DEPLOYMENT - HIGHLIGHT TIME SAVINGS AND REDUCED IT BURDEN





Licensing Requirements

Included with Microsoft 365 plans that have:

Supported in Business Premium, Enterprise E3/E5, Education A1/A3/A5

Works with Windows 10/11 Pro, Enterprise, and Education editions

Microsoft Intune

Microsoft Entra ID





Call to Action

Empower your customers with modern deployment using HP and Microsoft Autopilot.

Calls to Action:

- ID customers that are still imaging manually
- Position Autopilot as strategic advantage
- Unlock the full potential!



